

Consolidated Financial Results for the Three months Ended June 30, 2018 [Japanese GAAP]

Company name: Oisix ra daichi Inc.	Stock exchange listings: TSE Mothers
Securities code: 3182	URL: http://www.oisixradaichi.co.jp
Representative: Kohey Takashima, Representative Director, CEO	
Contact: Hajime Yamanaka, Corporate Officer, Administration	
Scheduled date of filing of Quarterly Report:	August 14, 2018
Scheduled date of payment of dividend:	-
Preparation of supplementary materials for financial results:	Yes
Holding of quarterly financial results meeting:	None

(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for Three Months ended June 30, 2018 (from April 1, 2018 to June 30, 2018)

(1) Consolidated Operating Results

(% of change from previous year)

Three months ended	Net Sales		Operating Income		EBITDA		Net Income Attributable to Owners of the Parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
June 30, 2018	16,853	75.5	610	331.2	808	152.2	537	638.7
June 30, 2017	9,602	78.5	141	Δ16.7	320	42.2	72	Δ39.4

(Note)

1. Comprehensive income: 1st Quarter of FY2018 (As of June 30, 2018) 535 million yen (636.7%)
1st Quarter of FY2017 (As of June 30, 2017) 72 million yen (Δ38.7%)
2. Radish Boya figures are for 4 months, March to June, to reflect a change in fiscal year end.

Three months ended	Net Income per Share	Diluted Net Income per Share
	Yen	Yen
June 30, 2018	32.40	31.75
June 30, 2017	4.55	4.44

(Note)

1. EBITDA stands for earnings before depreciation and amortisation.
2. On April 1, 2018, the Company implemented a 2 for 1 stock split of common shares. For the previous consolidated accounting year, said stock split is assumed to have occurred at the beginning of that accounting year for the purposes of calculating comparable Net Income per Share and Diluted Net Income per Share figures.

(2) Consolidated Financial Position

Period ended	Total Assets	Net Assets	Shareholders' Equity Ratio
	Million yen	Million yen	%
June 30, 2018	20,507	10,613	51.7
March 31, 2018	19,857	10,048	50.6

(Reference)

Shareholders' equity (million yen) As of June 30, 2018 : 10,595 As of March 31, 2018 : 10,045

2. Dividends

Fiscal Year ended or ending	Dividend per Share				
	1Q	2Q	3Q	Year-end	Total
March 31,2018	Yen —	Yen 0.00	Yen —	Yen 0.00	Yen 0.00
March 31,2019	—				
March 31,2019 (Forecast)		0.00	—	0.00	0.00

(Note)

Revisions to the most recently announced forecast: None

3. Forecast for the Fiscal Year Ending March 31, 2019 (from April 1, 2018 to March 31, 2019)

(Percentages represent year-on-year changes)

	Net Sales		Operating Income		EBITDA		Net Income		Net Income per Share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	61,000	52.5	1,200	34.6	2,000	19.7	900	279.3	54.38

(Note)

Revisions to the most recently announced forecast: None

EBITDA stands for earnings before depreciation and amortisation.

* Notes

(1) Changes of important subsidiaries during the period

(Changes of specific subsidiaries in accordance with changes in the scope of consolidation): None

(2) Adoption of specific accounting treatments to the preparation of consolidated quarterly financial statements:

None

(3) Changes in accounting policies and accounting estimates, and restatements

1) Changes in accounting policies due to revisions in accounting standards: None

2) Changes in accounting policies other than 1) above: None

3) Changes in accounting estimates: None

4) Restatements: None

(4) Number of shares issued (common shares)

1) Number of shares issued (including treasury stock):

As of June 30, 2018	16,628,802shares
As of March 31, 2018	16,551,178shares

2) Number of treasury stocks:

As of June 30, 2018	1,736shares
As of March 31, 2018	1,670shares

3) Number of average shares during the period:

Three months ended June 30, 2018	16,583,614shares
Three months ended June 30, 2017	15,977,654shares

(Note)

On April 1, 2018, the Company implemented a 2 for 1 stock split of common shares. For the previous consolidated accounting year, said stock split is assumed to have occurred at the beginning of that accounting year for the purposes of calculating comparable Net Income per Share and Diluted Net Income per Share figures.

* This financial report is outside the scope of the audit by certified public accountants or auditing firms.

* Explanation of the proper use of forecast and other notes

The forward-looking statements herein are based on information available to the Company and certain assumptions deemed reasonable as of the date of publication of this document. They are not intended as the Company's commitment to achieve such forecasts, and actual results may differ significantly from these forecasts due to a wide range of factors.

Consolidated Financial Statements

(1) Consolidated Balance Sheet

(Thousands of yen)

	As of March 31, 2018	As of June 30, 2018
Assets		
Current assets		
Cash and deposits	7,236,330	7,476,688
Accounts receivable-trade	5,415,701	5,430,160
Merchandise and finished goods	918,137	1,084,474
Work in process	4,435	16,907
Raw materials and supplies	207,590	233,595
Accounts receivable-other	1,335,994	1,515,037
Others	300,077	277,280
Allowance for doubtful accounts	Δ156,696	Δ152,933
Total current assets	15,261,572	15,881,210
Noncurrent assets		
Property, plant and equipment	878,426	882,434
Intangible assets		
Goodwill	1,506,089	1,410,736
Others	877,657	972,568
Total intangible assets	2,383,747	2,383,304
Investments and other assets	1,323,134	1,360,817
Total noncurrent assets	4,585,307	4,626,556
Total assets	19,846,880	20,507,767

(Thousands of yen)

	As of March 31, 2018	As of June 30, 2018
Liabilities		
Current liabilities		
Accounts payable-trade	4,097,110	4,324,160
Short-term loans payable	6,012	8,831
Accounts payable-other	3,076,648	2,959,640
Income taxes payable	266,572	146,795
Provision for bonuses	90,477	57,428
Provision for points certificates	147,754	129,431
Asset retirement obligations	66,000	66,000
Others	979,109	1,109,656
Total current liabilities	8,729,685	8,801,944
Noncurrent liabilities		
Long-term loans	41,296	61,283
Provision for directors' retirement benefits	3,300	3,600
Retirement benefit liabilities	458,874	457,988
Asset retirement obligations	282,649	286,074
Others	282,787	283,058
Total noncurrent liabilities	1,068,907	1,092,004
Total liabilities	9,798,592	9,893,949
Net assets		
Shareholders' equity		
Capital stock	1,259,797	1,267,699
Capital surplus	5,274,175	5,282,074
Retained earnings	3,510,139	4,047,419
Treasury stocks	Δ2,065	Δ2,182
Total shareholders' equity	10,042,046	10,595,011
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	4,693	3,891
Foreign currency translation adjustments	Δ1,030	Δ2,917
Total accumulated other comprehensive income	3,662	973
Non-controlling interests	2,578	17,833
Total net assets	10,048,288	10,613,818
Total liabilities and net assets	19,846,880	20,507,767

(2) Consolidated Statement of Income

(Thousands of yen)

	Period ended June 30, 2017	Period ended June 30, 2018
Net sales	9,602,199	16,853,520
Cost of sales	5,163,324	8,914,488
Gross profit	4,438,875	7,939,032
Selling, general and administrative expenses	4,297,306	7,328,562
Operating income	141,569	610,469
Non-operating income		
Interest income	41	17
Dividend received	4,447	4,230
Compensation income	1,593	3,383
Income on equity method investments	1,681	—
Others	12,865	25,940
Total non-operating income	20,628	33,571
Non-operating expenses		
Interest expenses	85	437
Stock issuance cost	351	2,853
Foreign exchange losses	631	687
Liabilities from application of equity method	—	11,509
Others	4,876	2,212
Total non-operating expenses	5,943	17,700
Ordinary income	156,254	626,341
Income before income taxes	156,254	626,341
Income taxes-current	94,512	107,940
Income taxes-deferred	△10,934	△19,459
Total income taxes	83,578	88,481
Net income	72,675	537,860
Net income attributable to non-controlling interests	△55	579
Net income attributable to owners of the parent	72,731	537,280

(3) Consolidated Statement of Comprehensive Income

(Thousands of yen)

	Period ended June 30, 2017	Period ended June 30, 2018
Net income	72,675	537,860
Other comprehensive income		
Valuation difference on available-for-sale securities	—	△802
Foreign currency translation adjustments	△33	△1,887
Total other comprehensive income	△33	△2,689
Comprehensive income	72,641	535,171
Total comprehensive income attributable to		
Owners of the parent	72,697	534,591
Non-controlling intetests	△55	579