

## Consolidated Financial Results for the Six months Ended September 30, 2019 [Japanese GAAP]

Company name:	Oisix ra daichi Inc.	Stock exchange listings:	TSE Mothers
Securities code:	3182	URL:	<a href="http://www.oisixradaichi.co.jp">http://www.oisixradaichi.co.jp</a>
Representative:	Kohey Takashima, Representative Director, CEO		
Contact:	Hajime Yamanaka, Corporate Officer, Administration		
Scheduled date of filing of Quarterly Report:		November 14, 2019	
Scheduled date of payment of dividend:		-	
Preparation of supplementary materials for financial results:		Yes	
Holding of quarterly financial results meeting:		Yes	

(All amounts are rounded down to the nearest million yen)

### 1. Consolidated Financial Results for Three Months ended September 30, 2019 (from April 1, 2019 to September 30, 2019)

(1) Consolidated Operating Results (% of change from previous year)

Three months ended	Net Sales		Operating Income		EBITDA*1		Net Income Attributable to Owners of the Parent*3	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
September 30, 2019	32,552	2.6	900	△19.3	1,348	△10.9	390	△56.3
September 30, 2018 *2	31,720	67.5	1,115	369.5	1,513	138.1	893	856.2

Comprehensive income: 2nd Quarter of FY2019 (As of September 30, 2019) 309 million yen (△65.5%)  
2nd Quarter of FY2018 (As of September 30, 2018) 894 million yen (854.9%)

(Note)

\*1. EBITDA stands for earnings before depreciation and amortisation.

\*2. The result for the 2Q on FY2018 include the 7-month profits and losses (from March 1 to September 30, 2018) of Radish Boya Co., Ltd. (fiscal year end is February, absorption-type merged in October 2018). Comparing the results for the 2Q on FY2019 with the result for 6-month period excluding the profit and loss of Radish Boya Co., Ltd. in March 2018, net sales increased by 8.1%, operating income decreased by 13.9%, EBITDA decreased by 6.6%, and net income attributable to owners of the parent decreased by 52.5% from the previous year.

\*3. Net income attributable to owners of the parent for the same period of the previous fiscal year was increased than normal compared to operating income due to special factors such as the restrained amount of expenses for income taxes in Radish Boya Co., Ltd.

Three months ended	Net Income per Share	Diluted Net Income per Share
	Yen	Yen
September 30, 2019	11.53	11.44
September 30, 2018	26.83	26.39

## (2) Consolidated Financial Position

Period ended	Total Assets	Net Assets	Shareholders' Equity Ratio
	Million yen	Million yen	%
September 30, 2019	24,640	13,619	55.2
March 31, 2019	22,749	12,505	54.8

## 2. Dividends

Fiscal Year ended or ending	Dividend per Share				
	1Q	2Q	3Q	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
March 31, 2019	—	0.00	—	0.00	0.00
March 31, 2020	—	—	—	—	—
March 31, 2020 (Forecast)	—	0.00	—	0.00	0.00

(Note)

Revisions to the most recently announced forecast: None

### 3. Forecast for the Fiscal Year Ending March 31, 2020 (from April 1, 2019 to March 31, 2020)

(Percentages represent year-on-year changes)

	Net Sales		Operating Income		EBITDA		Net Income		Net Income per Share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	70,000	9.3	2,200	△4.9	3,200	1.4	1,000	△58.1	29.77

(Note)

\*1.Revisions to the most recently announced forecast: None

\*2.EBITDA stands for earnings before depreciation and amortisation.

#### \* Notes

#### (1) Changes of important subsidiaries during the period

(Changes of specific subsidiaries in accordance with changes in the scope of consolidation): Yes

Newly consolidated: Two company

Future Food Fund Co., Ltd. , Three Limes,Inc (hereafter Purple carrot)

Oisix Inc., a subsidiary of the Company, acquired all the shares of Purple Carrot. Accordingly, Purple Carrot has been included in the scope of consolidation from the first half of the fiscal year under review. In addition, Future Food Fund Co., Ltd., which was newly established during the second quarter of the fiscal year under review, was included in the scope of consolidation.

Fiscal year of Purple Carrot ends on Dec 31, and the difference between the fiscal year-end and the consolidated fiscal year-end is 3 months or less. Therefore, the quarterly consolidated financial statements of the Company are prepared based on the quarterly financial statements of Purple Carrot. As the deemed acquisition date is Jun 30, 2019, and the difference between the deemed acquisition date and the quarterly consolidated closing date 3 months or less, only the balance sheet was consolidated in the second quarter of the fiscal year under review.

Fiscal year-end of Future Food Fund Co., Ltd., is the same as that of the Company.

#### (2) Adoption of specific accounting treatments to the preparation of consolidated quarterly financial statements: None

#### (3) Changes in accounting policies and accounting estimates, and restatements

1) Changes in accounting policies due to revisions in accounting standards: None

2) Changes in accounting policies other than 1) above: None

3) Changes in accounting estimates: None

4) Restatements: None

#### (4) Number of shares issued (common shares)

##### 1) Number of shares issued (including treasury stock):

As of September 30, 2019	34,235,668shares
As of March 31, 2019	33,595,156shares

##### 2) Number of treasury stocks:

As of September 30, 2019	3,780shares
As of March 31, 2019	3,780shares

##### 3) Number of average shares during the period:

Three months ended September 30, 2019	33,871,591shares
Three months ended September 30, 2018	33,316,155shares

(Note)

On October 1st, 2018, the Company implemented a 2 for 1 stock split of common shares. For the previous consolidated accounting year, said stock split is assumed to have occurred at the beginning of that accounting year for the purposes of calculating comparable Number of shares issued, Number of treasury stocks and Number of average shares during the period.

\* This financial report is outside the scope of the audit by certified public accountants or auditing firms.

\* Explanation of the proper use of forecast and other notes

The forward-looking statements herein are based on information available to the Company and certain assumptions deemed reasonable as of the date of publication of this document. They are not intended as the Company's commitment to achieve such forecasts, and actual results may differ significantly from these forecasts due to a wide range of factors.

# Consolidated Financial Statements

## (1) Consolidated Balance Sheet

(Thousands of yen)

	As of March 31, 2019	As of September 30, 2019
<b>Assets</b>		
Current assets		
Cash and deposits	8,136,173	7,133,064
Accounts receivable-trade	5,555,456	5,747,875
Merchandise and finished goods	1,173,552	1,410,458
Work in process	45,077	31,347
Raw materials and supplies	184,228	209,944
Accounts receivable-other	1,308,693	1,419,884
Others	394,685	415,226
Allowance for doubtful accounts	△196,069	△204,452
<b>Total current assets</b>	<b>16,601,798</b>	<b>16,163,349</b>
Noncurrent assets		
Property, plant and equipment	1,007,751	1,392,143
Intangible assets		
Goodwill	1,137,486	3,157,494
Others	1,009,106	1,205,767
<b>Total intangible assets</b>	<b>2,146,592</b>	<b>4,363,262</b>
Investments and other assets	2,993,343	2,722,105
<b>Total noncurrent assets</b>	<b>6,147,686</b>	<b>8,477,510</b>
<b>Total assets</b>	<b>22,749,485</b>	<b>24,640,860</b>

(Thousands of yen)

	As of March 31, 2018	As of September 30, 2019
<b>Liabilities</b>		
Current liabilities		
Accounts payable-trade	4,240,280	4,516,179
Short-term loans payable	9,552	7,787
Accounts payable-other	3,649,938	4,332,995
Income taxes payable	255,659	206,583
Provision for bonuses	-	1,336
Provision for points certificates	145,468	164,047
Asset retirement obligations	-	10,351
Others	1,149,101	999,088
Total current liabilities	9,450,000	10,238,368
Noncurrent liabilities		
Long-term loans	53,404	50,398
Lease obligations	42,289	33,349
Provision for directors' retirement benefits	4,500	5,100
Retirement benefit liabilities	-	1,559
Asset retirement obligations	296,218	299,162
Others	397,852	393,060
Total noncurrent liabilities	794,264	782,629
Total liabilities	10,244,264	11,020,997
<b>Net assets</b>		
Shareholders' equity		
Capital stock	1,284,022	1,686,997
Capital surplus	5,298,392	5,700,778
Retained earnings	5,897,781	6,288,204
Treasury stocks	△2,800	△2,800
Total shareholders' equity	12,477,395	13,673,178
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	3,284	△5,172
Foreign currency translation adjustments	△8,274	△76,301
Total accumulated other comprehensive income	△4,989	△81,473
Non-controlling interests	32,815	28,157
Total net assets	12,505,220	13,619,862
Total liabilities and net assets	22,749,485	24,640,860

## (2) Consolidated Statement of Income

(Thousands of yen)

	Period ended September 30, 2018	Period ended September 30, 2019
Net sales	31,720,279	32,552,394
Cost of sales	16,651,328	17,195,058
Gross profit	15,068,950	15,357,336
Selling, general and administrative expenses	13,953,539	14,456,705
Operating income	1,115,411	900,630
Non-operating income		
Interest income	94	900
Dividend received	4,235	0
Compensation income	6,940	6,255
Others	39,780	24,273
Total non-operating income	51,051	31,430
Non-operating expenses		
Interest expenses	958	874
Stock issuance cost	472	853
Foreign exchange losses	1,084	8,924
Liabilities from application of equity method	22,447	172,761
Others	2,837	5,191
Total non-operating expenses	27,800	188,605
Ordinary income	1,138,662	743,456
Extraordinary Income		
Gain on sales of investments in affiliated companies	3,123	-
Total extraordinary Income	3,123	-
Extraordinary loss		
Cancellation charges of facility leasing arrangements	40,159	-
Total extraordinary loss	40,159	-
Income before income taxes	1,101,626	743,456
Income taxes-current	236,697	141,289
Income taxes-deferred	△31,485	216,401
Total income taxes	205,212	357,691
Net income	896,414	385,764
Net income attributable to non-controlling interests	2,661	△4,658
Net income attributable to owners of the parent	893,752	390,422

## (3) Consolidated Statement of Comprehensive Income

(Thousands of yen)

	Period ended June 30, 2018	Period ended September 30, 2019
Net income	896,414	385,764
Other comprehensive income		
Valuation difference on available-for-sale securities	△511	△2,312
Foreign currency translation adjustments	△1,669	△68,026
Share of other comprehensive income of companies accounted for by the equity method	-	△6,144
Total other comprehensive income	△2,180	△76,483
Comprehensive income	894,233	309,280
Total comprehensive income attributable to		
Owners of the parent	891,572	313,939
Non-controlling interests	2,661	△4,658