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Company: Oisix ra daichi Inc.
 Representative: Kohey Takashima
 Representative Director, President
 (Securities Code: 3182, TSE)
 Inquiries: Hajime Yamanaka
 Executive Officer, General Manager of
 Administration Division
 (TEL.+81-3-6867-1149)

Notice of Results Forecast Revisions

Oisix ra daichi inc. announces that it has revised its consolidated earnings forecast for the fiscal year ending March 31, 2021 (April 1, 2020 to March 31, 2021) announced on May 21, 2020 in light of recent performance trends.

1. Results Forecast Revisions

Forecast of Consolidated Financial Results for the Fiscal Year Ending March 31, 2021
 (April 1, 2020 to March 31, 2021)

	Net sale	Operating income	EBITDA	Profit attributable to owners of parent	Net income per share
	Million yen	Million yen	Million yen	Million yen	Yen
Previously announced forecast (A)	78,000	3,000	4,400	1,200	34.96
Revised forecast (B)	90,000	5,000	6,400	2,500	66.25
Change (B-A)	12,000	2,000	2,000	1,300	—
Rate of changes (%)	15.4	66.7	45.5	108.3	—
(Reference) Results for the previous fiscal year (Fiscal year ended March 31, 2020)	71,040	2,467	3,595	790	23.19

2. Reasons for revision of forecast

In the first half of the fiscal year under review, the spread of the COVID-19 infection occurred, and even in Japan, going out was restricted by the state of emergency, and the lives of consumers changed significantly. Although it is now regaining calm, the demand for food delivery services has rose sharply and peaked in the first quarter.

In regard to our business, the number of subscribers and ARPU (Average Monthly Revenue Per User) of the home delivery business are increased due to the impact of increased the demand. As a result, the sales are expected to exceed the previously announced forecast.

Further, the profits are also expected to exceed the previously announced forecast due to the increased sales, and improved distribution and delivery cost efficiency by increased ARPU.

With above situation considered, we will revise the forecast for current consolidated fiscal year (the fiscal year ending March 31, 2021) as described above.

(Note) The forecast figures described in this material are based on the information available at this time. The actual business results may differ from the forecast figures due to various factors.