

Consolidated Financial Results for the Three months Ended June 30, 2022 [Japanese GAAP]

| | | | |
|---|--|--------------------------|---|
| Company name: | Oisix ra daichi Inc. | Stock exchange listings: | TSE |
| Securities code: | 3182 | URL: | http://www.oisixradaichi.co.jp |
| Representative: | Kohey Takashima, Representative Director, CEO | | |
| Contact: | Kohei Matsumoto, Director, Corporate Planning Division General Manager | | |
| Scheduled date of filing of Quarterly Report: | August 12, 2022 | | |
| Scheduled date of payment of dividend: | - | | |
| Preparation of supplementary materials for financial results: | Yes | | |
| Holding of quarterly financial results meeting: | None | | |

(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for Three Months ended June 30, 2022 (from April 1, 2022 to June 30, 2022)

(1) Consolidated Operating Results (% of change from previous year)

| Three months ended | Net Sales | | Operating Income | | EBITDA*1 | | Net Income Attributable to Owners of the Parent | |
|--------------------|-------------|------|------------------|-------|-------------|-------|---|-------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| June 30, 2022 | 27,901 | △0.0 | 962 | △50.7 | 1,498 | △35.3 | 587 | △54.6 |
| June 30, 2021 | 27,911 | 20.7 | 1,950 | △6.1 | 2,316 | △4.2 | 1,293 | 9.3 |

Comprehensive income: 1st Quarter of 2023.3 (As of June 30, 2022) 787 million yen (△46.2%)
1st Quarter of 2022.3 (As of June 30, 2021) 1,464 million yen (30.5%)

(Note)

*1. EBITDA stands for earnings before depreciation and amortisation.

| Three months ended | Net Income per Share | Diluted Net Income per Share |
|--------------------|-------------------------|---------------------------------|
| | Yen | Yen |
| June 30, 2022 | 16.07 | - |
| June 30, 2021 | 35.41 | 35.38 |

(2) Consolidated Financial Position

| Period ended | Total Assets | Net Assets | Shareholders' Equity Ratio |
|----------------|--------------|-------------|-------------------------------|
| | Million yen | Million yen | % |
| June 30, 2022 | 52,765 | 24,672 | 43.5 |
| March 31, 2022 | 52,634 | 23,872 | 42.0 |

2. Dividends

| Fiscal Year ended or ending | Dividend per Share | | | | |
|-----------------------------|--------------------|------|-----|----------|-------|
| | 1Q | 2Q | 3Q | Year-end | Total |
| | Yen | Yen | Yen | Yen | Yen |
| March 31, 2022 | — | 0.00 | — | 0.00 | 0.00 |
| March 31, 2023 | — | — | — | — | — |
| March 31, 2023 (Forecast) | — | 0.00 | — | 0.00 | 0.00 |

(Note)

Revisions to the most recently announced forecast: None

3. Forecast for the Fiscal Year Ending March 31, 2023 (from April 1, 2022 to March 31, 2023)

(Percentages represent year-on-year changes)

| | Net Sales | | Operating Income | | EBITDA | | Net Income | | Net Income per Share |
|-----------|-------------|-----|------------------|-----|-------------|-----|-------------|------|----------------------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Yen |
| Full year | 120,000 | 5.7 | 4,500 | 7.9 | 6,500 | 4.6 | 2,500 | △8.3 | 68.41 |

(Note)

*1.Revisions to the most recently announced forecast: None

* Notes

(1) Changes of important subsidiaries during the period

(Changes of specific subsidiaries in accordance with changes in the scope of consolidation): None

(2) Adoption of specific accounting treatments to the preparation of consolidated quarterly financial statements:

None

(3) Changes in accounting policies and accounting estimates, and restatements

1) Changes in accounting policies due to revisions in accounting standards: None

2) Changes in accounting policies other than 1) above: None

3) Changes in accounting estimates: None

4) Restatements: None

(4) Number of shares issued (common shares)

1) Number of shares issued (including treasury stock):

| | |
|----------------------|------------------|
| As of June 30, 2022 | 38,028,092shares |
| As of March 31, 2022 | 38,014,892shares |

2) Number of treasury stocks:

| | |
|----------------------|-----------------|
| As of June 30, 2022 | 1,469,875shares |
| As of March 31, 2022 | 1,469,831shares |

3) Number of average shares during the period:

| | |
|----------------------------------|------------------|
| Three months ended June 30, 2022 | 36,549,142shares |
| Three months ended June 30, 2021 | 36,536,119shares |

* This financial report is outside the scope of the audit by certified public accountants or auditing firms.

* Explanation of the proper use of forecast and other notes

The forward-looking statements herein are based on information available to the Company and certain assumptions deemed reasonable as of the date of publication of this document. They are not intended as the Company's commitment to achieve such forecasts, and actual results may differ significantly from these forecasts due to a wide range of factors.

Consolidated Financial Statements

(1) Consolidated Balance Sheet

(Millions of yen)

| | As of March 31, 2022 | As of June 30, 2022 |
|--|----------------------|---------------------|
| Assets | | |
| Current assets | | |
| Cash and deposits | 13,071 | 12,906 |
| Accounts receivable - trade | 8,964 | 8,896 |
| Merchandise and finished goods | 1,950 | 1,793 |
| Work in process | 83 | 75 |
| Raw materials and supplies | 532 | 515 |
| Accounts receivable - other | 2,927 | 3,248 |
| Other | 1,217 | 831 |
| Allowance for doubtful accounts | △232 | △220 |
| Total current assets | 28,514 | 28,046 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Leased assets, net | 12,330 | 12,150 |
| Other, net | 4,152 | 4,203 |
| Total property, plant and equipment | 16,482 | 16,353 |
| Intangible assets | | |
| Goodwill | 1,261 | 1,281 |
| Other | 2,271 | 2,311 |
| Total intangible assets | 3,533 | 3,592 |
| Investments and other assets | 4,103 | 4,772 |
| Total non-current assets | 24,119 | 24,718 |
| Total assets | 52,634 | 52,765 |

(Millions of yen)

| | As of March 31, 2022 | As of June 30, 2022 |
|---|----------------------|---------------------|
| Liabilities | | |
| Current liabilities | | |
| Accounts payable - trade | 6,188 | 6,336 |
| Short-term borrowings | 1,010 | 1,010 |
| Current portion of long-term borrowings | 39 | 36 |
| Lease liabilities | 692 | 695 |
| Accounts payable - other | 5,855 | 5,082 |
| Income taxes payable | 226 | 397 |
| Contract liabilities | 250 | 276 |
| Provision for bonuses | — | 1 |
| Provision for point card certificates | 151 | 142 |
| Other | 1,501 | 1,409 |
| Total current liabilities | 15,914 | 15,388 |
| Non-current liabilities | | |
| Long-term borrowings | 101 | 94 |
| Lease liabilities | 11,956 | 11,823 |
| Provision for retirement benefits for directors (and other officers) | 8 | 8 |
| Asset retirement obligations | 561 | 560 |
| Deferred tax liabilities | 29 | 28 |
| Other | 190 | 189 |
| Total non-current liabilities | 12,847 | 12,704 |
| Total liabilities | 28,762 | 28,093 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 3,994 | 3,995 |
| Capital surplus | 8,015 | 8,016 |
| Retained earnings | 14,448 | 15,035 |
| Treasury shares | △4,503 | △4,503 |
| Total shareholders' equity | 21,954 | 22,544 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 16 | 23 |
| Foreign currency translation adjustment | 160 | 365 |
| Total accumulated other comprehensive income | 177 | 388 |
| Non-controlling interests | 1,739 | 1,738 |
| Total net assets | 23,872 | 24,672 |
| Total liabilities and net assets | 52,634 | 52,765 |

(2) Consolidated Statement of Income

(Millions of yen)

| | Three months ended June 30, 2021 | Three months ended June 30, 2022 |
|---|-------------------------------------|-------------------------------------|
| Net sales | ※27,911 | ※27,901 |
| Cost of sales | 14,171 | 14,405 |
| Gross profit | 13,739 | 13,496 |
| Selling, general and administrative expenses | 11,789 | 12,534 |
| Operating profit | 1,950 | 962 |
| Non-operating income | | |
| Interest income | 0 | 0 |
| Dividend income | 0 | 0 |
| Compensation income | 3 | 4 |
| Subsidy income | 9 | — |
| Material recycling revenue | 1 | 1 |
| Recoveries of written off receivables | 2 | 3 |
| Other | 5 | 16 |
| Total non-operating income | 22 | 26 |
| Non-operating expenses | | |
| Interest expenses | 4 | 27 |
| Foreign exchange losses | 4 | — |
| Share of loss of entities accounted for using equity method | 23 | 51 |
| Other | 2 | 1 |
| Total non-operating expenses | 34 | 80 |
| Ordinary profit | 1,938 | 908 |
| Profit before income taxes | 1,938 | 908 |
| Income taxes - current | 468 | 335 |
| Income taxes - deferred | 194 | △4 |
| Total income taxes | 662 | 331 |
| Profit | 1,276 | 576 |
| Loss attributable to non-controlling interests | △17 | △10 |
| Profit attributable to owners of parent | 1,293 | 587 |

(3) Consolidated Statement of Comprehensive Income

(Millions of yen)

| | Three months ended June 30, 2021 | Three months ended June 30, 2022 |
|--|-------------------------------------|-------------------------------------|
| Profit | 1,276 | 576 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | △10 | 13 |
| Foreign currency translation adjustment | 200 | 204 |
| Share of other comprehensive income of entities accounted for using equity method | △1 | △7 |
| Total other comprehensive income | 188 | 210 |
| Comprehensive income | 1,464 | 787 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 1,482 | 798 |
| Comprehensive income attributable to non- controlling interests | △17 | △10 |